

MEDICAL DEVICES & PLASTICS







OVER 1,200 STUDENTS GRADUATE ANNUALLY WITH A DEGREE SUPPORTING THIS INDUSTRY CLUSTER!

CURRENT REGIONAL COMPANIES INCLUDE:









MEDICAL DEVICES & PLAST





industry cluster

Annual Graduates are in degrees supporting



Current Employment in Industry Cluster

The Eau Claire Area is an ideal location for medical device and plastics due to our local educational programs that create a diverse and trained labor pool, as well as our ideal location for distribution and the access to transportation. Additionally, businesses in Eau Claire enjoy Wisconsin's progressive tax policies - include Research and Development credits, and Manufacturing and Agriculture credits.

Discover more at www.eauclaire.wi.com/

QUICK DEMOGRAPHIC FACTS

164.570 Eau Claire MSA Population

33 Median Age of Resident in Eau Claire

5.1% Unemployment Rate (June 2014)

EDUCATED LABOR FORCE

113,773 Regional Labor Force

38% Have at least a Bachelor's degree

Students Enrolled for a degree in higher education

Students in higher education graduated in 2013

1.239 Graduated with a degree supporting this industry cluster

COST OF BUSI

Want more on how we compare? Learn more at www.eauclaire.wi.com/resources/tax-policies





tax rate for manufacturing businesses by 2016

Spent on labor costs

LOWER TAX RATES

| _ | Wisconsin | Minnesota | Illinois | | | | | |
|---------------------------|--------------|---------------|--------------|--|--|--|--|--|
| Corporate Income | 7.9% | 9.8% | 9.5% | | | | | |
| Individual Income | 4.6% - 7.75% | 5.35% - 9.85% | 5% flat rate | | | | | |
| Sales & Use | | | | | | | | |
| State | 5% | 6.875% | 6.25% | | | | | |
| Average Local Rate | 0.43% | 0.31% | 1.91% | | | | | |
| Eau Claire's Rate | 0.5% | | | | | | | |
| Unemployment Compensation | | | | | | | | |
| Base | \$14,000 | \$29,000 | \$12,900 | | | | | |
| Earned Rate | .27% - 9.8% | .67% - 10.81% | .55% - 8.95% | | | | | |
| New Employer Rate | 3.60% | 3.57% | 4.35% | | | | | |

WISCONSIN MANUFACTURING TAX CREDIT

| | Corporate Rate | Tax Credit | Adjusted Rate |
|---------------|----------------|------------|----------------------|
| 2014 | 7.9% | 3.75% | 4.15% |
| 2015 | 7.9% | 5.526% | 2.374% |
| 2016 & beyond | 7.9% | 7.5% | .4% |

In addition to lower tax rates, Wisconsin is a single-sales factor state, and has a 30% exclusion for long-term capital gains.

AFFORDABLE LABOR COSTS

| | EAU CLAIRE, WI | MADISON, WI | MINNEAPOLIS, MN | CHICAGO, IL | DALLAS, TX | SAN JOSE, CA |
|---|----------------|-------------|-----------------|-------------|------------|--------------|
| General & Operations Managers (11-1021) | \$93,310 | \$109,620 | \$113,150 | \$109,010 | \$131,180 | \$148,930 |
| Human Resources Specialists(13-1071) | \$52,240 | \$54,850 | \$57,410 | \$61,660 | \$66,710 | \$83,720 |
| Industrial Production Managers (11-3051) | \$103,270 | \$95,110 | \$103,790 | \$96,100 | \$97,910 | \$128,720 |
| First-Line Supervisors of Production & Operating Workers (51-1011 | \$50,480 | \$57,540 | \$59,020 | \$58,660 | \$56,970 | \$62,380 |
| Machinists (51-4041) | \$33,320 | \$50,590 | \$45,620 | \$41,680 | \$34,860 | \$49,110 |
| Inspectors, Testers, Sorters, Samplers & Weighers (51-9061) | \$37,220 | \$36,670 | \$39,440 | \$36,800 | \$37,830 | \$45,600 |
| Computer-Controlled Machine Tool Operators, Metal & Plastic (51-4011) | \$37,850 | \$34,960 | \$38,490 | \$38,380 | \$31,740 | \$41,650 |
| First-Line Supervisors of Helpers, Laborers & Material Movers (53-1021) | \$44,880 | \$46,560 | \$49,870 | \$51,850 | \$45,570 | \$51,650 |

Source: Bureau of Labor Statistics, May 2013: http://www.bls.gov/oes/current/oessrcma.htm

MEDICAL DEVICES & PLASTICS

CRITICAL ASSETS

UNIQUE RESOURCES

Material Science Center gives you access to PhD support and specialized equipment in imaging, Elemental/Chemical Analysis, Physical/Mechanical Properties, and Sample Preparation. http://www.uwec.edu/Matsci/

Applied Technology Center is an incubation center with access to specialized equipment and technology, such as cleanrooms and advanced micro-machining technologies. http://www.cvtc.edu/atc

LOCATION & ACCESSABILITY

The Eau Claire area is close to major metros:

83 miles to Minneapolis/St. Paul

178 miles to Madison

193 miles to Green Bay

245 miles to Milwaukee

317 miles to Chicago

LOCAL UNIVERSITIES & TECHNICAL COLLEGES

- Chippewa Valley Technical College
- Globe University
- · Lakeland College
- University of Wisconsin Eau Claire
- University of Wisconsin Stout

SOME SUPPORTING LOCAL DEGREES

- Nano Engineering Technology
- Applied Math & Computer Science
- · Industrial & Applied Math
- · Biochemistry/Molecular Biology
- Manufacturing Engineering Technologist
- Materials Science
- Plastics Engineering
- Operations & Supply Management



Being located within Wisconsin places you within 500 miles of:

38% of all U.S. manufacturing volume

 $30^{\%}$ of all U.S. business operations

 $33^{\%}$ of all U.S. population

27% of all Canadian manufacturing volume

22% of all Canadian population

AIRPORT ACCESS

One regional airport with daily outgoing and incoming flights to Chicago [ORD], access to an international airport [MSP], and Charter jet service.

LIFESTYLE

Want more on how we compare? Learn more at www.eauclaire.wi.com/resources



(Forbes, 2014)



Eau Claire is a 2014 winner in the All-America City Awards (National Civic League)



Eau Claire is one of the Most Secure Small Towns in the Nation (Farmer's Insurance, 2011)



Lower housing costs compared to National Average (Sperling's Best Places)



Overall Lower
Cost of Living when
compared to National
Average
(Sperling's Best Places)



Lower Crime Rate based on National Average (Sperling's Best Places)

LOW COST, HIGH QUALITY LIFE

\$46,746 Median Household Income

\$142,900 Median Selling price for a home in Eau Claire

\$185,154 Average listing cost for a 4-bed, 2 full bath home

23.2 Average ACT score for Eau Claire- 9% higher than national average

YEAR-ROUND RECREATION

- · Biking & Hiking Trails
- Biking Events
- Canoeing & Swimming
- Concert Series & Live Theater
- Cross Country/Downhill Skiing
- Fairs, Festivals & Carnivals
- Farmer's Market

- Fishing
- Museums & Art Galleries
- Music Festivals
- Open Mic & Comedy Nights
- Parks
- Running Marathons
- Snowshoeing & Ice Skating



Eau Claire Area Economic Development Corporation 715-834-0070 | 800-944-2449 | ec.info@eauclaire-wi.com

Discover more about the Eau Claire Area online at www.eauclaire-wi.com